

PrimeFare East 2025 | June 13-14, 2025| Marriott Hotel and Convention Center | Downtown Chattanooga, TN

Prosthetics

Friday June 13, 2025

ALPS TRACK SPONSOR

7-8a	Registration/Breakfast-Exhibit Hall
8a-10a	Willowwood-TBA
10a-10:15a	Break-Exhibit Hall
10:15a-12:15p	<p>The Kneuro Microprocessor Knee Certification Course</p> <p>This course provides a comprehensive exploration of the Kneuro Microprocessor Knee, a cutting-edge, single-axis hydraulic knee designed by BrainRobotics. It equips clinicians with essential skills in patient selection, alignment techniques, and device programming, ensuring they can effectively integrate the Kneuro into their clinical practice. With a practical workshop, participants will gain the knowledge needed to optimize patient outcomes and enhance their confidence in utilizing advanced prosthetic technology.</p> <p>Breanne M. Logan, CPO, Senior Clinical Manager, BrainRobotics</p>
12:15p-1:15p	Lunch-Exhibit Hall
1:15p-3:15p	Proteor-TBA
3:15p-3:45p	Break-Exhibit Hall
3:45p-5:45p	<p>12 Steps to Fabricate a Partial Foot Prosthesis for Optimum Patient Outcomes</p> <p>A step-by-step fabrication technique designed to minimize shearing forces, reduce friction-related skin abrasions, and optimize pressure distribution. Participants will learn how to systematically create a well-fitting, comfortable, and functional prosthesis—beginning with the positive model and progressing through each stage to the final product. Emphasis will be placed on innovative strategies to prevent callus formation, mitigate the risk of blistering, and reduce excessive pressure that can lead to tissue breakdown.</p> <p>Steve Hughes, CFo, LO, ALLARD</p>

Saturday June 14, 2025

Prosthetics

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7:30a-8a	Breakfast-Exhibit Hall
8a-10a	TBA
10a-10:15a	Break-Exhibit Hall
10:15a-11:15a	<p>Products Overview & Clinical Indications</p> <p>This presentation will discuss the clinical indications for use in determining between ALPS' gel and fabric types. Includes an in-depth analysis with emphasis on gel/fabric options and their clinical effectiveness based on patient specifics.</p> <p>Presented by: Nick Nelson, SE Territory Manager & Distribution Relations Manager, ALPS</p>
11:15a-12:15	<p>Sock it to ME?</p> <p>A discussion on prosthetic and orthotic socks with "the sock guy." We will discuss ply, proper donning and doffing and the different socks available to help your patient be as comfortable as possible. We will examine how the socks have become interfaces with the changes in technology in the prosthetic and orthotic industry. A conversation on how to use medical textiles in making your practice more profitable will be examined.</p> <p>Fred Lanier, VP of Sales, Comfort Products</p>
12:15p-1:15p	Lunch-Exhibit Hall
1:15p-3:15p	TBA
3:15-3:45	Break-Exhibit Hall
3:45-5:45	<p>There's No One Foot for All Patients</p> <p>This in-depth course reviews key criteria for choosing and fitting a prosthetic foot based on individual patient needs, including physical attributes, biomechanics, and lifestyle factors. The presentation examines the critical interaction between prosthetic foot design and alignment considerations to optimize patient outcomes. Additionally, modern shoe designs can influence prosthetic foot performance and alignment - making shoe selection an essential part of the discussion.</p> <p>Jack Richmond, CPOA, ALLARD</p>

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Orthotics

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7a-8a

Registration/Breakfast-Exhibit Hall

8a-10a	<p>A Modern Approach to Orthotic Solutions</p> <p>This course offers the practitioners the most current and up to date information on products in the orthotic field. During this course we will review patient selection, appropriate outcome measures, correct coding, warranty, and componentry specifications. Upon completion of this course, participants will gain a better understanding of how to apply this information to provide optimal solutions for their patients.</p> <p>Anisah Mirza, MBA, CPO/L, Cascade</p>
10a-10:15a	Break-Exhibit Hall
10:15a-12:15p	TBA
12:15p-1:15p	Lunch-Exhibit Hall
1:15p-3:15p	<p>Intro to 3D Printing in Orthotics</p> <p>New to 3D printing or just curious about how the technology could fit into your orthotics practice? This session will walk participants through the entire 3D printing process, covering 3D design software, printer basics, material selection, and common issues. We will design a model, prepare it for printing, then print it during the session.</p> <p>Renee Lewis, BSE, CO, CPA, Director of Clinical Solutions, Friddle's Orthopedic Appliances</p>
3:15p-3:45p	Break-Exhibit Hall
3:45p-5:45p	Spinomed TBA

Saturday June 14, 2025

Orthotics

7:00a-8a	Breakfast-Exhibit Hall
8a-10a	<p>MEDI-Compression</p> <p>April Wilson CMPTA, BS, CKTP, CI National Clinical Educator Footcare & Orthopaedics</p>
10a-10:15a	Break-Exhibit Hall
10:15-11:15a	<p>Thuasne Composite AFOs</p> <p>Greg Steward, CPO, MS, Key Account Clinical Education Manager, Thuasne</p>
11:15a-12:15p	<p>Thuasne Compression Lymphedema</p> <p>Greg Steward, CPO, MS, Key Account Clinical Education Manager, Thuasne</p>
12:15p-1:15p	Lunch-Exhibit Hall

1:15p-3:15p	<p>Engage! Dynamic Head and Trunk Orthotic Solutions to Improve Pediatric Performance and Participation</p> <p>This dynamic workshop provides pediatric clinicians with foundational knowledge of how head and trunk control deficits affect childhood performance and participation. Using case studies and small group discussions, this workshop investigates how postural control develops from head to toe and how it affects alignment, mobility, and everyday functional tasks throughout childhood. The course will include demonstration and hands-on practice using the Surestep TLSO and the Surestep Dynamic Cervical Orthosis (DCO) to help meet therapists, physician, family/patient, and orthotist goals in increasing abilities in physical activities and childhood social interactions</p> <p>Camille Cruz, CPO, Surestep Educator</p>
3:15p-3:45p	Break-Exhibit Hall
3:45-5:45p	TBA

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Pedorthics

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7a-8a	Registration/Breakfast-Exhibit Hall
8-10a	<p>Insights into our Burgeoning Diabetes and Obesity Co-Epidemics...and How to Fix the Situation</p> <p>Erick J Janisse, CO, CPed, Sr. Manager of Training and Education, Dr. Comfort Program Director, Midwest School of Modern Pedorthics</p>
10-10:15a	Break-Exhibit Hall
10:15a-12:15p	<p>Hallux Limitus Form and Function</p> <p>April Wilson CMPTA, BS, CKTP, CI National Clinical Educator Footcare & Orthopaedics</p>
12:15-1:15p	Lunch-Exhibit Hall
1:15-3:15p	<p>Observational Gait Analysis utilizing AI enabled micro drone technology</p> <p>During this session, the learner we will explore utilizing AI enabled, micro drone technology to do basic observational gate analysis. Case studies utilizing readily available, low cost drones (Amazon) will be presented. A live demo will</p>

also be presented. This session is valuable for the orthotist, prosthetist, and pedorthist.

Rick Sevier, BS Ed. BOCO CPOA CPED ASO ASP

- 3:15-3:45 p** **Break-Exhibit Hall**
- 3:45-4:45p** **Pedorthics in the workplace**
Bryan Acheson
- 4:45-5:45p** **Immediate Solutions Positive Outcomes**
Teresa Alpert CO, C. Ped, Faculty Orthotist, Pedorthist, University of Colorado
Department of Orthopedics, Division of Foot and Ankle

Saturday June 14, 2025

Pedorthics

- 7-8a** **Breakfast-Exhibit Hall**
- 8-9a** **"Keep the End in Mind"**
Teresa Alpert CO, C. Ped, Faculty Orthotist, Pedorthist, University of Colorado
Department of Orthopedics, Division of Foot and Ankle
- 9-10a** **Lower Limb Compression**
April Wilson CMPTA, BS, CKTP, CI National Clinical Educator
Footcare & Orthopaedics
- 10-10:15a** **Break-Exhibit Hall**
- 10:15a-12:15p** **Footwear Forensics**
Workshop presentation
- 12:15-1:15p** **Lunch-Exhibit Hall**
- 1:15-3:15p** **Casting STS, shoes AFOs**
- 3:15-3:45 p** **Break-Exhibit Hall**
- 3:45-5:45p** **Foam box casting and Scanning for orthotics, hands on workshop**

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Administrative

Friday June 13, 2025

Track Sponsored by O&P Insight and MOZN Solutions

7a–8a Breakfast and Registration

Morning Block: Optimizing the O&P Patient Workflow from Intake to Billing

This half-day presentation will provide an in-depth overview of the administrative workflow in an Orthotic and Prosthetic (O&P) patient care facility, focusing on the critical processes that occur from patient intake to the submission of claims for billing. Participants will learn how to effectively manage patient information, coordinate with healthcare providers, ensure proper documentation, and navigate the complexities of insurance verification and claims submission. This session is designed to help O&P professionals optimize their operational workflows, reduce errors, and improve overall efficiency, ultimately leading to better patient care and financial outcomes for the facility.

Learning Objectives:

1. **Understand the key steps in the O&P patient intake process**, including gathering patient information, assessing clinical needs, and initiating the care plan.
2. **Learn how to manage and verify insurance details**, ensuring that necessary pre-authorizations and documentation are in place before proceeding with O&P treatments.
3. **Master the billing and claims submission process**, including proper coding, documentation, and submission procedures to ensure timely and accurate reimbursement.

10a-10:15a Break-Exhibit Hall

12:15-1:15 Lunch-Exhibit Hall

3:15-3:45 Break-Exhibit Hall

Afternoon Block: Navigating the O&P Billing and Claims Workflow

This half-day presentation will explore the administrative workflow of an Orthotic and Prosthetic (O&P) facility from the moment a claim is submitted to the final resolution. Focusing on the billing and claims management process, participants will learn how to navigate the complexities of claim follow-up, manage denials, and ensure timely reimbursement. Through real-world examples, attendees will gain insights into the key steps needed to track claims, communicate with payers, address issues that arise, and successfully close out claims. The session will provide practical tools for improving the efficiency and accuracy of claims management, ultimately ensuring financial stability for the O&P facility.

Learning Objectives:

1. **Understand the claims submission process**, including proper coding, documentation, and how to submit a claim to third-party payers for O&P services.
2. **Learn strategies for effective claim tracking and follow-up**, including how to monitor claims status and respond to inquiries from insurance companies or government payers.
3. **Develop skills for managing claim denials and rejections**, including identifying common denial reasons, how to appeal or resolve issues, and ensuring timely claim closure.

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Administrative

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7-8a Breakfast-Exhibit Hall

Ahead: Medicare Compliance and Regulatory Updates in O&P Care

This presentation will provide an in-depth overview of practice compliance for orthotic and prosthetic patient care facilities, with a specific focus on Medicare requirements and recent regulatory updates. Participants will gain insights into the critical elements of compliance, including proper documentation, billing practices, patient care standards, and strategies to adapt to regulatory changes. Designed for practice managers, clinicians, and administrative staff, this session aims to equip attendees with the knowledge and tools to mitigate risk, ensure compliance, and enhance operational efficiency.

Learning Objectives

1. **Understand Medicare Requirements:** Identify and interpret key Medicare regulations, including documentation and billing compliance, specific to orthotic and prosthetic care.
2. **Navigate New Regulatory Updates:** Analyze recent changes in healthcare regulations and develop strategies for integrating them into practice operations effectively.
3. **Implement Compliance Best Practices:** Develop a comprehensive compliance program that addresses risk management, audit preparedness, and adherence to Medicare and industry

10a-10:15a Break-Exhibit Hall

12:15-1:15 Lunch-Exhibit Hall

3:15-3:45 Break-Exhibit Hall

Afternoon Block: Building Success: Optimizing Teams, Leadership, and Performance in O&P Business Management

This presentation focuses on enhancing the business operations and management of orthotic and prosthetic patient care facilities. Tailored for business owners and managers, the session will explore strategies for building an effective and cohesive team, leveraging soft skills for improved communication and leadership, and utilizing key performance indicators (KPIs) to drive data-

informed decision-making. Attendees will leave with actionable insights and tools to optimize team dynamics, streamline operations, and achieve sustained business growth.

Learning Objectives

1. **Build an Ideal Team:** Identify the characteristics of an ideal team player and learn strategies for recruiting, developing, and retaining high-performing team members.
2. **Leverage Soft Skills:** Enhance communication, leadership, and interpersonal skills to foster a collaborative and productive work environment.
3. **Utilize KPIs for Success:** Develop a framework for tracking, analyzing, and acting on key performance indicators to improve operational efficiency and business outcomes.

Learning Objectives:

4. **Understand the claims submission process,** including proper coding, documentation, and how to submit a claim to third-party payers for O&P services.
5. **Learn strategies for effective claim tracking and follow-up,** including how to monitor claims status and respond to inquiries from insurance companies or government payers.
6. **Develop skills for managing claim denials and rejections,** including identifying common denial reasons, how to appeal or resolve issues, and ensuring timely claim closure.

4:30-5:30p 2025: Facility Accreditation Standards: Making Sure You're Compliant

Join us to learn how you can remain compliant with Medicare and ABC standards throughout the year. Learn best business practices to keep your facility and staff on the top of their game and ready for any challenges. We'll also discuss how ABC's extensive set of accreditation resources will help you perform at your best.

Jim Lawson, Outreach Development Director, ABC