

Prosthetics

Friday June 24, 2022

7:00 – 8:00 Breakfast and Registration

8:00 – 10:00 Partial-Hand Socketing for Naked Prosthetics and the GipLock Finger

We will walk attendees through this clinical training to align a partial-hand socket for the **GripLock** Finger. We will include capturing the hand mold, using the new Alignment Jig to fabricate a diagnostic test socket, and more. We'll also review integration of the **MCPDriver & ThumbDriver** into their test sockets and final laminations.

*Presented by: Chantel Wilson, Northwest Education Outreach Specialist,
Naked Prosthetics*

10:00 – 10:30 Break

10:30 – 12:30 Let's review the most current additions to the L5987 category.

A review of multiple manufactures integrated vertical shock feet on the market today. Review of features and benefits of each as well as a review of "Correct Coding" will be covered.

Presented by: Sam Brouillette, CP, CFo, SPS

12:30 – 1:30 Lunch

1:30 – 2:30 The NEW Blatchford KX07 Polycentric Fluid Swing and Stance Knee

Review an alternative to MPK or a backup for active K3-K4 amputees. This very unique polycentric hi -activity poly centric knee with fluid swing and stance brings many benefits and should be in the toolbox of every clinician. A review of features and benefits, patient selection, optimize performance as well as coding and reimbursement will be covered.

Presented by: Sam Brouillette, CP, CFo, SPS

2:30 – 3:30 Let's talk MPK.

Recent updates to multiple manufactures MPKs. What has been added, enhanced or has changed with our most favorite MPKs.

Presented by: Sam Brouillette, CP, CFo, SPS

3:30 – 3:45 Break

3:45-4:45 Achieving Successful Outcomes with Naked Prosthetics' Body-Driven Devices The partial-hand amputee population has historically been underserved. In this course we provide everything a prosthetist needs to feel confident in working with patients with an amputation at the digit level, including product anatomy, function, candidacy, and impacts of Naked Prosthetics engineering on the end user for our three body-driven products

Presented by: Chantel Wilson, Northwest Education Outreach Specialist, Naked Prosthetics

4:45-5:45

Go Beyond Go META

Introducing the New Family of META™ Unibody Prosthetic Feet, Which one is for you? WillowWood is proud to present META™ - the first unibody foot design, free of bolts and wraps. META™ combines performance energy dynamics with either vertical shock absorption or the industry's first polycentric, biomimetic ankle module for all terrain versatility. Find out which is right for you – META™ Shock or Arc?

Presented by: Raymond Speelman, CP, COF Willow Wood

Saturday June 25, 2022

7:30 – 8:00 Breakfast and Registration

8:00 – 10:00 iFIT Transtibial & Transfemoral Workshop- Getting Patients

Up and Walking In Less Time

This lecture will discuss the benefits and unique features of the iFIT immediate fit adjustable transtibial and transfemoral prosthetic systems. We will review examples of patients and how their iFIT prosthesis was modified by the practitioner to fit to their limb. Case studies will be presented from patients fit with the iFIT prosthetic to show how the system helped each patients achieve their mobility goals. We also will review data from our three research studies which assessed the utility and comfort of the iFIT prosthetic system in comparison to conventional prosthetics. Practitioners will also be able to identify Ideal candidates for this prosthetic system that may use it as either a preparatory or definitive device.

Presented by: Josh Mullins, iFit Prosthetics

10:00 – 10:30 Break

10:30 – 11:30 iFIT Transtibial & Transfemoral Workshop- Getting Patients

Up and Walking In Less Time (continued)

Presented by: Josh Mullins, iFit Prosthetics

11:30-12:30 The End of Rigid Sockets – Next Generation Socket-less Socket™

Through working with NASA, Martin Bionics created counterintuitive new methods of making prosthetic sockets using conforming materials and fabrics vs. encapsulating the limb with traditional rigid plastics. The Martin Bionics' Socket-less Socket™ technology fits like a sneaker, and provides superior control and unparalleled comfort and conformity.

Presented by: Jay Martin, CP, LP, FAAOP, Martin Bionics

12:30 – 1:30 Lunch

1:30 – 3:30 Advancements in Alpha Liners

Achieving comfort in the prosthetic socket is a primary goal for amputees and clinicians alike, and WillowWood helps meet that objective by providing cushioning, protection, and secure suspension with the Alpha Liner. Since 1996, we have expanded the Alpha family to offer a wider variety of clinical options. This session will introduce attendees to the most recent additions, including the SmartTemp heat management technology and a new transfemoral liner

designed for optimum comfort and suspension.

Presented by: Raymond Speelman, CP, COF Willow Wood

3:30 – 3:45 Break

3:45 – 5:45 Xtremity: Novel Socket Technology for Transtibial Amputees

The team at Medical Creations has conducted years of research and development with the focus on innovative solutions to improve transtibial sockets. This presentation will give insight into the material research, innovative socket testing, and clinical trials that have gone into the development of our unique prosthetic socket. Explore the XtremityTT Socket System and how it was designed to increase clinical efficiency and improve patient outcomes. Data from our research shows how advanced materials and methods will contribute to the natural evolution of prosthetic care.

Presented by: Tres Wright, CP Clinical Director, Xtremity

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Orthotics

Friday June 24, 2022

7:00 – 8:00 Breakfast and Registration

8:00 – 10:00 Thuasne USA NEW Sprystep KAFO Course

This course will introduce the NEW SPRYSTEP KAFO and challenge clinicians to consider biomechanical deficit-focused processes during patient assessment and evaluation, and the factors influencing orthotic appropriateness that achieve clinical outcomes. The course also provides an interactive review of Thuasne USAs lightweight, durable composite options for dynamic and static orthotic intervention. The clinician will be able to determine the prescription rationale and widen treatment options by appreciating the custom Sprystep KAFO and its broad range to support clinical outcomes and patient success.

Presented by: Jak Kesselring, CPO, MSPO Thuasne, USA

10:00 – 10:30 Break

10:30 – 12:30 Thuasne USA presents Knit-Rite “More than Just a Sock!”

In this seminar attendees will explore the new and innovative application of Knit-Rite Seamless Products, Soft Socks, and Liner-Liner and the associated clinical and ordering benefits. Learners will investigate the clinical scenarios and development of the Knit-Rite products that provide patients with a truly innovative garment which improve compliance and comfort! Since 1923, Knit-Rite has almost 100 years as an international leader in textiles for the Orthotic and Prosthetic Industry. Having started by providing war amputees with wool prosthetic socks, Knit-Rite has improved material science and innovation to reflect the needs of patients. This talk will provide further discovery of Knit-Rite’s applications to better benefit patients and support inventory management.

Presented by: Jak Kesselring, CPO, MSPO Thuasne, USA

12:30 – 1:30 Lunch

1:30 – 3:30 Managing Soft Tissue Dysfunction

Any number of orthotic interventions are available to help in the healing process of soft tissue injuries and dysfunctions. Depending on the situation and severity of the dysfunction, some of these devices can aid in the healing

process or actually inhibit healing. This course describes the biomechanics of soft tissue healing and provides guidance on which intervention would create the most ideal environment for healing.

Presented by: Bob Meier, CO, Allard USA

3:30 – 3:45 Break

3:45-5:45 Selecting and Tuning Pediatric AFOs

Selecting and applying AFOs for the pediatric population is controversial with an unlimited array of devices and applications. Traditional immobilization of the foot-ankle complex may not be appropriate for a child who is developing locomotor skills. This course describes developmental stages and the neuromuscular attributes necessary to maximize development to the greatest extent possible.

Presented by: Robert Meier, CO, Allard USA

Saturday June 25, 2022

7:30 – 8:00 Breakfast and Registration

8:00 – 10:00 Advanced Methodologies of Full-Time Scoliosis Bracing Description

This course provides an in-depth review of the clinical treatment of adolescent idiopathic scoliosis, and presents recent advancements in the design and methodology of fulltime orthoses. Education will be provided on the effective approaches to 3D scanning, brace design, blueprinting, fabrication, evaluation and fitting and adjustments. Proper measuring techniques to ensure better bracing and patient outcomes will be discussed accompanied by x-ray review and patient evaluation.

Presented by: David Collins, CO, Spinal Technology

10:00 -10:30 Break

10:30-11:30 Spinal Tech, Continued

Presented by: David Collins, CO, Spinal Technology

11:30 – 12:30 The Full Spectrum

The foot and ankle complex is frequently affected by deterioration of the joints and ligamentous structures secondary to trauma, inflammatory diseases and degenerative changes. This 1-hour presentation reviews the anatomy of the foot & ankle and discusses common pathologies that cause dysfunction. A full spectrum of orthotic management strategies are discussed to improve alignment, increase function and relieve pain. This presentation will discuss innovative approaches to the management of patients with Posterior Tibial Tendon Dysfunction, Osteoarthritis and other conditions that affect the adult population.

Presented by: Norman Yankus, CO, Clinical Services Manager, Orthomerica Products Inc.

12:30 – 1:30 Lunch

1:30 – 3:30 Introduction to innovative and multiplanar controlled Carbon Fiber AFO Clinical Solutions: The Elevate Dynamics FreeFlow AFO, Glide AFO, and Helix Band.

Elevate Dynamics introduced a new novel approach to Off-The-Shelf carbon fiber Ankle Foot Orthoses by creating unique clinical solutions that addresses the needs of both the patients and clinicians. For the patient, the Elevate Dynamics AFO options are designed to address the multiplanar controlled needs for activities of daily living, where the clinician is able to improve quantifiable clinical impacts and operations, while reducing complexity.

The Elevate Dynamics new product line consists of three innovative products: 1) The AFO1 FreeFlow is a posterior design carbon AFO, 2) The AFO1 Glide is an anterior design carbon AFO, and 3) The Helix Band is available for both the posterior and anterior design and truly expands the patient population appropriate for a custom fit carbon device by dynamically influencing the position of the midfoot and calcaneus to control either varus or valgus instability through the entire gait cycle.

Presented by: Gregory Steward, M.S., CPO and Allison Seim, M.P.O., CPO, Elevate

3:30 – 3:45 Break

3:45 – 5:45 Elevate Continued with Q&A ??

Presented by: Gregory Steward, M.S., CPO and Allison Seim, M.P.O., CPO, Elevate

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Pedorthics

Friday June 24, 2022

7:00 – 8:00 Breakfast and Registration

8:00 – 9:00 Is Bigger Always Better? Adjusting to an Evolving U.S. Health Care Model

Prior to the mid-1990's there was little coverage for pedorthic services and devices. As coverage expanded over the next decade, pedorthists rushed to sign provider contracts. Now we are seeing decreased coverage and dwindling reimbursements. What is the modern-day pedorthist to do? Is there a way to provide exceptional service to your patients *and* turn a profit?

Presented by: Dennis Janisse, CPed, National Pedorthic Services, Inc

9:00 -10:00 Conservative Treatment Options for Plantar Fasciitis

As a pedorthist, the go to treatment option for plantar fasciitis is most likely a foot orthotic. But what kind of orthoses are best? What other options does a patient have? In this session, we will look at the different treatment options – and combinations thereof – available to the plantar fasciitis patient.

Presented by: Erick Janisse, CO, CPed, DJO Global/Dr. Comfort Footwear

10:00 – 10:30 Break

10:30 – 11:30 What Makes a Functional Orthosis “Functional”?

We've all heard the term "functional orthotic", but what does that mean? Aren't all orthoses functional...or shouldn't they be? Join us to get to the bottom of this

age-old question.

Presented by: Erick Janisse, CO, CPed, DJO Global/Dr. Comfort Footwear

11:30-12:30 A Brief History of the World...of Footwear

In this session, we will take a walk back through time and explore the history of footwear from the prehistoric caveman to 2022's latest technological offerings.

Presented by: Brian Lane, CPed, BS Ed, DJO Global/Dr. Comfort Footwear

12:30 – 1:30 Lunch

1:30 – 2:30 Unravelling the Mystery of Shoe Sizing

Regardless of whether you are a grizzled “shoe dog” or brand new to the world of shoe-fitting, one thing remains consistently inconsistent (and frustrating) – shoe sizing. Why do shoes fit so differently depending on which manufacturer made them? In this session we will explain the thinking behind the shoe design, manufacture, and sizing processes.

Presented by: Erick Janisse, CO, CPed, DJO Global/Dr. Comfort Footwear

2:30-3:30 The Big Picture: Helping Geriatric Patients

Yes, the geriatric population can present with some very challenging foot problems. They can also occasionally present with even more challenging behavior. Let’s look at why elderly people sometimes behave the way they do and how we can best understand and help them in what may be a frightening and difficult phase of life.

Presented by: Dennis Janisse, CPed, National Pedorthic Services, Inc

3:30 – 3:45 Break

3:45-4:45 Is Your Pedorthic Practice Running as Efficiently as It Could Be?

Is your practice running as efficiently as it could be? Probably not. But even if you think it is, join us to learn how to analyze your pedorthic practice’s efficiency and see if there are ways to improve everything from office workflow to fabrication woes to having the right employees in the right roles.

Presented by: Brian Lane, CPed, BS Ed, DJO Global/Dr. Comfort Footwear

4:45-5:45 Pedorthic Roundtable: Ask the Experts

Facilitated by Erick Janisse, CO, CPed

Join us for a roundtable wrap-up of Day One. This panel session will consist of the facilitator presenting challenging pedorthic scenarios to the expert panel and inquiring of them just how they would handle the given foot condition, patient, and/or situation. Audience participation is highly encouraged!

Panel: Dennis Janisse, CPed, National Pedorthic Services, Inc., Michelangelo Scafidi, CPed, Michelangelo's Foot Comfort & Pedorthic Shoppe and Brian Lane, CPed, BS Ed

Saturday June 25, 2022

7:30 – 8:00 Breakfast and Registration

8:00 – 9:00 Much Better Than Nothing: Cost-effective Pedorthic Treatment,

What to do when your patient says, “I can’t afford that.” It happens all the time. Do you let the patient walk or do you use a lower cost alternative? Let’s talk

about some of the ways we can still help this patient.

Presented by: Dennis Janisse, CPed, National Pedorthic Services, Inc

9:00 – 10:00 So, You've Decided to Outsource. Now What?

Many of us see the financial and time management-related benefit to outsourcing some, or all, of our custom lab work. There are, of course, many factors that must be considered when choosing a lab. You've selected a lab; now what? Getting good results from a lab requires input and effort from both parties. Join us to learn how you can get the best product out of whichever lab you've settled on (or are considering).

Presented by: Brian Lane, CPed, BS Ed, DJO Global/Dr. Comfort Footwear

10:00 – 10:30 Break

10:30 – 11:30 3-D Scanning Vs Traditional Foot Capture Methods

In this session, we will look at new and emerging technology for pedorthic foot capture. We will then weigh the pros and cons of these new methods as well as the more traditional techniques.

Presented by: Erick Janisse, CO, CPed , DJO Global/Dr. Comfort Footwear

11:30-12:30 Navigating the Medicare Documentation Maze

One very common reason provided for why O,P&P companies drop out of Medicare's Therapeutic Shoe Program is the sometimes overwhelming and often confusing burden of collecting and maintaining the required documentation. It really isn't as difficult as you think. In this session, we will provide a concise and easy-to-follow guide for ensuring that you have all f the paperwork you need. We will also provide any relevant recent updates and/or changes to Medicare's requirements.

Presented by: Brian Lane, CPed, BS Ed, DJO Global/Dr. Comfort Footwear

12:30 – 1:30 Lunch

1:30 – 2:30 What the #@%\$! The Sex Life of Feet and Shoes.

In this session, the presenter will take us on a walking tour through history, from Chinese foot-binding to the outrageous distortions of the foot gladly suffered by women over the centuries in the cause of sexual allure. Sure to be enlightening, educational and entertaining.

Presented by: Michelangelo Scafidi, CPed, Michelangelo's Foot Comfort & Pedorthic Shoppe

2:30-3:30 What exactly is metatarsalgia? Is it an actual specific condition or is it a garbage term used to describe any number of forefoot conditions that fall under its wide umbrella? Attend this session as we explore and answer these questions.

Understanding Metatarsalgia and Its Differential Diagnoses

Presented by: Brian Lane, CPed, BS Ed, DJO Global/Dr. Comfort Footwear

3:30 – 3:45 Break

3:45 – 4:45 Conservative Management of the Cavovarus Foot

This session will be presented primarily using actual case studies of the

cavovarus foot and will include everything from the pediatric foot to the neurologic foot to professional athletes.

Presented by: Dennis Janisse, CPed, National Pedorthic Services, Inc

- 4:45-5:45 What is a CFts and Where Do They “Fit” In the World of Pedorthics?**
In this session, we will discuss what an ABC-Certified Fitter of Therapeutic Shoes brings to the table and the many ways they can help an O,P&P practice scale up to the next level.
Presented by: Erick Janisse, CO, CPed, DJO Global/Dr. Comfort Footwear

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Administrative

Friday June 24, 2022

- 7:00 – 8:00 Breakfast and Registration**
- 8:00 - 9:00 Strategies to Get Paid for Same or Similar Devices and Replacement Devices**
Medicare and other payers are continuously implementing more system edits to deny claims for orthoses billed within the reasonable useful lifetime of any previously billed orthoses. We will address this with the resources and education at the disposal O&P businesses to prevent and resolve same and similar claim denials.
Presented by: Curt Bertram, CPO, FAAOP – O&P Insight and Lesleigh Sisson, CFo, CFm – O&P Insight
- 9:00-10:00 Medicare Trends: Now and Future**
We will discussion the most current/recent issues seen in the Medicare industry that are plaguing O&P Suppliers and what they need to know about it. Topics that be believe continue to be an issue in 2022 include, prior authorization, various audits, new prosthetic claim edits, same/similar claim denials, PDAC and competitive bidding.
Presented by: Curt Bertram, CPO, FAAOP – O&P Insight and Lesleigh Sisson, CFo, CFm – O&P Insight
- 10:00 – 10:30 Break**
- 10:30 – 11:30 Fostering a Culture of Collaboration**
Organization with collaborative cultures deliberately create opportunities for team members to consistently work together toward common goals. Curt and Lesleigh will discuss their experiences with working in the O&P profession over the past 30 years and how teams can foster a collaborative approach to patient care.
Presented by: Curt Bertram, CPO, FAAOP – O&P Insight and Lesleigh Sisson, CFo, CFm – O&P Insight
- 11:30-12:30 2022: Facility Accreditation Standards: How to be Compliant in a Challenging O&P World** - Change is all around us especially in the COVID-19 world and it's how you stay ahead of the curve which will ensure your success. Where is our profession going and what changes can

we make to stay on top and safe? Join this education opportunity and discussion on best business practices and ways to help your facility be compliant with the ABC accreditation standards. We'll discuss ABC's extensive set of accreditation tools and resources to help you become and remain the best business you can be. We'll review:

- Changes in privileging standards
- How not to be that low hanging fruit for RAC Audits
- Best business practices that will save you time and money
- Complying with the standards that apply directly to your practice
- Chart documentation that supports treatment, billing and medical necessity. Make sure you get
- paid for the services you provide and help defend yourself from audits.
- Opportunities for marketing your practice
- The Top Ten issues ABC surveyors discover during their surveys and even more importantly, how to avoid them!

Presented by: Jim Lawson, ABC, Outreach Development

12:30 – 1:30 Lunch

1:30 – 3:30 A Review of Medicare Coverage Criteria

We will present a high-level overview of each Medicare LCD and Policy Article along with General Documentation Guidelines. We will emphasize areas of the coverage criteria that most commonly affect our ability to get paid.

Presented by: Curt Bertram, CPO, FAAOP – O&P Insight and Lesleigh Sisson, CFo, CFm – O&P Insight

3:30 – 3:45 Break

3:45-4:45 How to Write an Effective Appeal

Crafting an appeal takes the ability to understand the denial reason and how the claim documentation overcomes that reason. Learn how we approach the appeal process at each level of appeal.

Presented by: Curt Bertram, CPO, FAAOP – O&P Insight and Lesleigh Sisson, CFo, CFm – O&P Insight

4:45-5:45 Moving Your Practice Forward by Understanding Your Data

With our practice management and billing systems we all have data at our fingertips. Learn how you can mine and analyze your data to help you make business decisions.

Presented by: Scott Williamson – Quality Outcomes and OPIE Software and Lesleigh Sisson, CFo, CFm – O&P Insight

Saturday June 25, 2022

7:30 – 8:00 Breakfast and Registration

8:00 – 10:00 Defensible Clinical Documentation: Telling Your Patient's Story

This course the attendee will learn about contemporary clinical documentation that allows you to tell your patient's story. It will show the importance of the narrative statement and why you need to speak about the patient and not the device.

Presented by" Curt Bertram, CPO, FAAOP – O&P Insight

10:00 – 10:30 Break

10:30-11:30 Billing and AR Strategies

What does a healthy AR look like? What reports should administrators and owners be reviewing? Do you have a write off policy? We will explore these questions and more in this discussion.

Presented by: Lesleigh Sisson, CFo, CFM – O&P Insight

11:30 -12:30 Top Ways to Improve Patient Collections

As patient financial responsibility increases, healthcare organizations must embrace patient-centered care strategies to collect payments. We will discuss the importance of developing a patient financial policy along with strategies to communicate and collect from patients.

Presented by: Lesleigh Sisson, CFo, CFM – O&P Insight

12:30 – 1:30 Lunch