



## **PRIMEFARE CENTRAL REGIONAL SCIENTIFIC SYMPOSIUM** **October 13-14,2023 |Tulsa OK**

### **Orthotics, Friday 10/13/23**

7-8a **Registration  
Breakfast, Exhibit Hall**

8a-10a **Contracture Management**

Contractures can be acquired in numerous patient populations through a variety of means. Understanding the difference between orthopedic, neurological or mixed contractures is critical in helping patients manage those contractures. This course discusses the various origins of contractures and then presents clear and concise evidence-based protocols to reverse contractures and restore functional ROM.

Upon completion of this course, the course attendee will be able to

- Describe the difference in contractures between orthopedic, neurological or mixed
- Describe management techniques relating to the different categories of contractures
- Utilize progression techniques to maximize the effectiveness of the intervention
- Maintain documentation to validate outcomes

**Presented by: Robert Meier, CO, Allard USA**

10-10:30a **Break, Exhibit Hall**

10:30a-12 TBA

12-1p **Lunch, Exhibit Hall**

1-3p **Advanced Lower Extremity Orthotic Solutions for Optimal Patient Outcomes**  
Current technologies, materials, and designs” course will provide ABC Certified Orthotic Practitioners, Orthotic Assistants and Technicians with advanced clinical orthotic solutions and unique design options for patients who present with various lower extremity clinical pathologies, muscular paresis or paralysis. The

presenter will review the unique designs and material sciences behind more dynamic AFOs and KAFOs, Stance Control solutions, innovative bars and joints options, as well as Functional Electrical Stimulation protocols, all with a focus of improving gait biomechanics, reducing energy expenditure, and improving quality of life, while advancing activities of daily living.

**Presented by: Liz Hillen, M.Ed., CPO, LPO, Clinical Marketing Consultant III, Southern Prosthetic Supplies**

**3-3:30p Break, Exhibit Hall**

**3:30-5:30 Introduction to Innovative and Multiplanar Controlled Carbon Fiber AFOs and Other**

**Novel Clinical Solutions**

1) The AFO1 FreeFlow is a posterior design carbon AFO, 2) The AFO1 Glide is an anterior design carbon AFO, and 3) The Helix Band is available for both the posterior and anterior design and truly expands the patient population appropriate for a custom fit carbon device by dynamically influencing the position of the midfoot and calcaneus to control either varus or valgus instability through the entire gait cycle.

**Presented by: Greg Steward, MS/CPO, Clinical Education Manager, Elevate Movement**

## **Orthotics, Saturday October 14**

**7-8a Breakfast, Exhibit Hall**

**8a-10a Comparative Analysis of Brace Designs and Methods in Scoliosis**

This course focuses on variations in brace design and approach. The presentation includes a historical perspective on the evolution of treatment methodologies, and the progression to current brace designs. In-depth analysis of variations in modern bracing methods will be discussed, along with findings presented in past and recent literature. This course includes time for group discussion and debate.

**Presented by: David Collins CO Clinical Development Executive**

**10-10:30a Break, Exhibit Hall**

**10:30-12 TBA**

**12 Noon-Meeting Concludes**



## **PRIMEFARE CENTRAL REGIONAL SCIENTIFIC SYMPOSIUM** **October 13-14,2023 |Tulsa OK**

### **Prosthetics, Friday 10/13/23**

- 7-8a Registration**  
**Breakfast In the Exhibit Hall**
- 8a-9a Micro-processor Knees: A Conversation**  
Review of SPS's MPK Comparison Chart of 8 MPKs and utilize it to discuss specifications, similar and/or unique attributes. Discuss Why, Who or When each are utilized in the field.  
**Presented by: Sam Brouillette, CP, CFo, SPS**
- 9a-10:30a Upper Extremity for The Average Clinician**  
Course is designed to give clinicians the understanding of the many options and solutions of fitting patients with absence of whole or part of their upper extremity. Evaluation, testing, training techniques of today's highly functioning myo electric devices and available standard conventional devices will be covered. Utilize industry standard, new technologies and/or myo tester and outcome measures to optimize myo electric patient's outcomes. Learn ways to improve outcomes through partnership with Occupational Therapists.  
**Sam Brouillette, CP, Cfo, SPS**
- 10:00-10:30 Break Exhibit Hall**
- 10:30-12 Kinnex 2.0**  
Take an in depth look at PROTEOR USA's Kinnex 2.0 Microprocessor Ankle/Foot System including product features and clinical benefits. Learn about the revolutionary performance made possible by Kinnex 2.0's innovative RapidResponse™ technology. Demonstration of both the programming app and patient app, showcasing the ease of functionality. Learn how to fit, align, program and fine tune the Kinnex 2.0 to meet your patient's needs.

**Presented by: Jordan Adkins, Senior Clinical Prosthetist, PROTEOR**

12-1pm **Lunch Exhibit Hall**

1-2 **Proteor, cont.**

2p-3p **Achieving Successful Outcomes with Naked Prosthetics'  
Body-Driven Devices**

Presented by: Tania Garcia, North American Business Development  
Manager, Naked Prosthetics

3-3:30 **Break, Exhibit Hall**

3:30-4:30 **Improving Outcomes for Finger & Thumb Amputations**

Epidemiology of partial hand amputations  
Impact of partial hand amputation  
Prosthetic options for partial hand amputations  
Best candidates for Point Designs devices  
Brief product & fab overview

**Presented by: Point Designs**

4:30-5:30p **Fabrication Techniques**

Presentation will cover plastic pulling and advice on how to deal with and resolve  
fabrication issues.

**Presented by: Daniel Hickey Bulldog Tools**

## **Prosthetics, Saturday, 10/14/23**

7a-8a **Breakfast Exhibit Hall**

8a-9a **lfit-TBA**

9a-10a **The Growing Family of META® Feet; New Solutions for Your Patients  
and Practice**

The META® family is the new line of high activity prosthetic feet by WillowWood. All META® feet incorporate the META-Unibody platform® in carbon - engineered to provide ultra lightweight durability and 95%+ energy return. META® Core is at the heart of the META® lineup, offering a sleek, low profile design with excellent energy return. The META® Arc features a biomimetic polycentric ankle that replicates anatomical function and ensures stabilization for all terrain balance and safety. The META® Shock uses Multi-Phase technology to absorb impact for a soft landing, and Shock X combines the multi-phase vertical shock absorption with torsional rotation.

WillowWood now offers the META® Shock X with a fiberglass unibody platform; providing users with the key attributes of the META® Shock X with added durability and ground compliance for an all-around comfortable experience.

**Presented by: Kevin Bidwell, CP BOCO Willowood**

10a-10:15a **Break Exhibit Hall**

10:15-12 WW cont.

**12 Noon-Meeting Concludes**



**PRIMEFARE CENTRAL REGIONAL SCIENTIFIC SYMPOSIUM  
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**Administrative/Management Friday, October 13**

7a–8a

**Breakfast and Registration**

8a-10a

**2023: Facility Accreditation Standards: Making Sure You're Compliant**  
Learn how you can remain compliant with Medicare and ABC standards throughout the year. Learn best business practices to keep your facility and staff on the top of their game and ready for any challenges. We'll also discuss how ABC's extensive set of accreditation resources will help you perform at your best.

**Presented by: Jim Lawson, Director of Outreach, ABC**

10a-10:30a

**Break-Exhibit Hall**

10:30a-12p

**How Not To Get Sued**

This presentation is about proper documentation and how to minimize legitimate lawsuits and prevent frivolous lawsuits. Failure to have proper documentation regarding your interactions with patients damages your credibility if you are called to testify in a lawsuit. Lack of proper documentation makes the company look sloppy, unorganized and lends credence to a plaintiff's allegations of

negligence and/or breach of contract. If an individual is sloppy with paperwork, it is easier for a jury to believe they are sloppy with the way they conduct business, and thus to determine that the allegations against the company are valid. Juries are made up of eight men & women from all walks of life who use everyday experiences in assessing credibility.

### **Cyber Coverage Today**

Cyber coverage can mean different things to different people. Most commonly, cyber coverage is some combination of four components: Errors and omissions, media liability, network security and privacy. I'll touch on all four, but go into more detail about network security and privacy, where coverage has changed most significantly.

**Presented by: Don Foley, Principal, Cailor Fleming Insurance**

12:p-1p

### **Lunch-Exhibit Hall**

#### **Afternoon Presentations Led by Lesleigh Sisson, CFo, CFm, Founder of O&P Insight**

1p-3p

### **How to Get Same or Similar, Replacements and Repair Claims Paid**

In an effort to address the rising issue of fraud and abuse concerning the dispensing of off-the-shelf orthoses nationwide; the DME MACs are continuously implementing more system edits to deny claims for orthoses billed within the reasonable useful lifetime of any previously billed orthosis. This webinar will address the most common reasons for denial due to same and similar and replacement items as well as our recommendations for appealing them.

**Resources** – It's nearly impossible to know everything about every payer and every policy, but knowing where to find the information needed is critical for success. We'll highlight some of key resources for finding the answers to the most common audit questions.

3:30p-4p

### **Break-Exhibit Hall**

4p-5:45p

### **Trends in O&P: Medicare and Private Payers**

During this session we will discuss the most current/recent issues seen in Medicare and private payers that are plaguing O&P Suppliers and what they need to know about it. Standing topics that we predict will continue to be an issue in 2023 include, Same/Similar claim denials, unbundling with lower limb prosthetics and upper extremity prosthetics, documentation of custom fabrication, coding reviews and custom fitted vs OTS orthoses.

## Administrative/Management Saturday, October 14

**Presentations Led by Lesleigh Sisson, CFO, CFM, Founder of O&P Insight**

7a-8a

**Breakfast-Exhibit Hall**

8a-10a

**Contracting and Fee Transparency** – We will discuss the importance of understanding contracts, utilization, negotiations, and fee schedules. In addition, we review fee transparency and data that is now available to providers.

**Claim Scrubs** – The most effective way to prepare for and succeed in an audit is to treat every claim like it's going to be audited before the item is even delivered. This begins at intake. A thorough intake, documentation, policy-review and delivery process are key to a successful audit.

10a-10:30a

**Break-Exhibit Hall**

10:30a-12p

**Audit and Appeal Strategies**

**Know Your Auditor** – We'll review the most common auditing entities (primarily within the Medicare realm). Spoiler: Not all Medicare audits are the same. Medicaid and Private Payer audits have increased significantly.

**Current Audits** – Some of the types of audits we're seeing concerning O&P and our expert opinions on why they're happening and how you can be prepared for them. This section will include a handful of examples from practices in the industry.

**Documentation Reviews and Internal Audits** – Understanding the required elements of physician notes and practitioner notes is essential. During this session we will discuss important elements of clinical documentation. In addition, we will discuss the importance of internal audits.

**12 noon, meeting concludes.**

